



# Good Old Days Country Shop Newsletter

## Special points of interest:

- What's happened this year
- Sale
- Who's closing
- What is popular in the shop
- Fake paint on antiques

Good Old Days Country Shop

Volume 4 Issue 1

## Reflections of this year

We want to thank all our customers for making this year another great success. We opened with our annual Spring Open House and followed up the week after with an Easter Egg Hunt. We still get customers in asking where all the eggs were hidden. All I can say is come again this year on April 7th and take part in the fun and HUGE surprise savings (if you find the eggs). Summer found us again at 3 great Antique Shows where we did fabulous with our Rooster Run Antiques sister business. Several trips to the wholesale buying shows were required to keep the shop stocked and looking full. When we opened the doors

for our Christmas Open House, we had the most inventory on the floor that we ever had. The Monday after that open house Barb was on the phone re-ordering the items that sold out on that fantastic weekend. All of us behind the counter felt so bad for those of you that stood in line for so long. We really appreciate your patience and understanding. Next year we will be doing something to make your wait more comfortable.

This past Spring while we were preparing to Open, we also were moving to our new home in Pultneyville as well. One of John's first priorities was to get the workshop

built so he can get back to fulfilling customers orders. We are glad to say that this Fall we had completed the project and John is back in business. This year we gained a lot of new customers through heavy advertising via D&C Newspaper, Channel 10 TV, and of course The Connections Magazine. Nothing works like good old word of mouth. We hope all of you tell your friends about us and better yet, bring them all over and see what is new next year at the Good Old Days!

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## Last days for the SALE

The day after Christmas we began a huge sale that will last until we close for the season on January 14th. All of the Christmas items in the shop are marked down 30%. Now is the time to pick up next years decorations, wreathes, lights, folk art, Santas, etc... at reduced prices. Also on sale is all our floor models of Johnston Benchworks upholstered furniture. This is top of the line, first class, made in the USA furniture

that we carry. Each Spring we open with a fresh display of 6 to 8 pieces which we feel exemplify the line. We have several of these pieces in our own home and are proud to sell it to you. At the end of the year we like to move the remaining pieces out and replace them in the Spring with new models along with the new fabrics. Now is the only time you will find these products offered at 25% off. These are unheard of deals for

this type of quality. Also on sale are many of our cupboards, pie safes, drysinks, and furniture. We have red-tagged dozens of items that we want to move out so we have room to bring in new additions for next year. NOW is the time to get great prices on the items you have been watching all year. There is only 7 days left in this sale. You will not see any of these items on sale when we re-open in March.

# Good Old Days

## Closed Doors - Open Doors



The NEW workshop located next to our residence in Pultneyville. We are happy to say that John is back in business taking orders for reproduction Early American Furniture.

Many of our friends and associates closed their doors for good this year. This seems to be a trend around the country, not just here in our area. With Kodak, Xerox, and GM having severe layoffs year after year, many families are wondering if they will still have their jobs. Having extra income to spend on home furnishings is coming harder to come by.

This eventually winds it's way

down to shops like ours. As a result, a few of our surrounding shops have closed their doors. However, as is often the case, when one shop closes another one opens. This year we saw The Leaning Barn, who was in business for dozens of years close their doors. We also saw Country at Heart close. Barnworks in now gone. As is Salmon Creek House right here in Pultneyville. Cran-

berry Cottage in Webster closed as did Fairport Mercantile. My Sister's Side Door has moved from Sodus to LW Emporium. Also, a few of the vendors from Barnworks have re-opened Fairport Mercantile. I don't know if it is still the same name. The bottom line - Support your local businesses. We depend on your support and dedication and we truly appreciate it when you do shop locally.

*"The bottom line - Support your local businesses"*

## Results of the Poll

The results are in! The winner is..... Did you even know there was a running poll to determine what category in the shop you like best? How else would we know where to put our dollars end energy? Well there are other ways but a simple poll does have it's merits. In case your wondering,

the poll is available on our website at <http://www.goodolddayscountryshop.com>.

The outstanding category is CUPBOARDS at 27% followed by FOLKART at 24% then by FURNITURE at 18%. We know every-

body cannot go out and buy a country cupboard everyday, but we do try to be the number one place to go to when the time arises. We also have a keen interest in Folk Art and it will continue to show this Spring when we open.



These silicone star bulbs were one of the big hits this year. Being new to the market, we couldn't keep them in the shop.

## More Changes Coming

As many of you know, every Open House we have the shop completely redecorated and changed around. There is always new inventory to marvel at and usually a trinket or two for you to take home. This Spring, if everything

goes according to plan, you should see a major addition to the shop which we think you will enjoy. I don't want to say what it is at this point in case it doesn't come to fruition, but we will be working hard to make it happen.

Another addition we think you'll enjoy is our catalog ordering section. A small business like ours takes years to develop. It doesn't all happen at once. We hope you enjoy the changes as much as we enjoy making them happen.



Some of the super painted American furniture and accessories being offered by Rooster Run Antiques.

## Calendar of Events

- **March 30th, 31st, April 1** Spring Open House 9:00am to 5:00pm
- **April 7th** Easter Egg Hunt 10:00am to 5:00pm
- **July 21** Pultneyville Homecoming
- **September 15th** Pultneyville Garage Sales
- November 2nd, 3rd, and 4th Christmas Open House

## Odds & Ends

Our address is:

7643 Jay Street  
Pultneyville, NY 14538  
Phone—(315) 589-2775

You can always check our website for more information at <http://www.goodolddayscountryshop.com>

Our hours are Mon-Fri from 11:00 A.M. till 5:00 P.M., Sat from 10:00 A.M. till 5:00 P.M., and Sundays from 12:00 P.M. till 5:00 P.M.

We are closing for the season on Sunday, January 14th at 5:00. We will be re-opening with the Spring Open House on March 30th. If you have bought something at the shop in the past 2 years you will be receiving a post card about a week before the opening to remind you of this special event. Be sure to read the card closely!!!

Did you know we have an antiques only sideline business as well? John buys as well as sells quality Early American furniture and accessories in original surface.

Check out the website at [rooster run antiques](http://rooster.runantiques.com).



A few of our vast supply of original antique Stoneware crocks and jugs. We have probably the largest collection you'll find in any country shop in Western NY,

*"It is very, very difficult to attain the same look and texture."*

## Recipe Corner

### Rum Balls

Many of you tasted our delightful rum balls at the Christmas Open House and slurred on your way out "Hey, how do ya make deze wum baws anywaze...". Well, here we will share our recipe with you so you can make your own next Holiday season, or at any time as far as that goes.

#### Ingredients:

1 box vanilla wafers crushed fine with a rolling pin  
1 pkg of Nestles Chocolate Morsels  
1 Cup chopped Walnuts  
Dash of salt  
1 TSP. Vanilla  
3 TBSP White Karo Syrup  
1/2 - 3/4 Cup Rum

Melt the chocolate in a pan and mix in the syrup and rum. When thoroughly melted and incorporated, mix in the remaining dry ingredients. Let this mixture sit in the refrigerator (ice box) for 30 to 60 minutes and keep the kids out of the dough. After the dough has chilled, roll into small balls and dust in confectionary sugar. These rum balls can then be refrigerated, frozen, or eaten.



Folk Art such as this ranks #2 in our website Poll.

## Antique Tips

### How to Spot a FAKE!

One thing that gets under my skin is someone trying to sell an item with newer paint on it as original or old paint. I see this all the time on Ebay and at Antique shows. I'll admit, when I first started in this business, I wouldn't know the difference either. And this is just the type of people these frauds are trying to hook. It is easier for me to spot "new" paint because being in the restoration business, I

often have to make new repairs look old, Heck, I even make brand new pieces look old, so I know how it is done. To me, the difference is night and day. Once you own an old bowl or firkin in original dry milk paint, there is no substitute. It is very, very difficult to attain the same look and texture. There are ways to chemically test but we're not going there. To be old, the paint must be dry and dull, and usually well worn. Oil

based paint came out around the turn of the century and water based paints around 1960's. Early milk paints adhere the best and are often still attached to the substrate hundreds of years later. We can't say that with the newer formulations. Newer paint is often rubbed with stain or wax to "add" patina. It is also sometimes heated to alter the texture. Look for these telltale signs when examining paint.



One of the newest lines of furniture we began carrying this year is by Pocono Primitives. We have several pieces on the floor but you can also view their website at [www.poconoprimitives.com](http://www.poconoprimitives.com)