



Good Old Days Country Shop Newsletter

Volume 8 Issue 1

Special points of interest:

- What's happened this past year
- What's New in the Shop
- Candle Tips
- Market News
- New Lighting Center
- Antiques vs Repros
- How to Rust Items
- Our Calendar

One of dozens of new Chandeliers by 3 different manufacturers we will have on display that will make Good Old Days THE Lighting Center for reproduction period lighting



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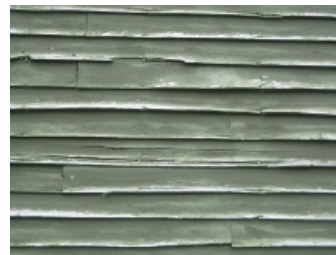
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Good Old Days Country Shop

Reflections of last year

We just returned from the biggest trade show of the year where I must have gotten the flu. So I am sitting here trying to pull together all my thoughts about not only all the cool things we saw at the show and what we are going to do in the shop, but also reflecting on everything we did last year. We started out the season with our Annual Spring Open House. We saw higher sales and more people than ever before. Then came Summer, which was hot and kept the customers home in their air conditioned houses. They did come out in June for our annual Customer appreciation day where we served over 70 pulled pork sand-

wiches. In July at the Pultneyville Homecoming, we introduced our very first Antique Show called "[A Primitive Gathering](#)". More on this year's show later. Our Christmas Open House opened with a bang and sparked record breaking sales right thru November. Chris Wilson's live presentations are always like attending a free concert while shopping. How can you go wrong?



In late August we started the big-

gest change to the shop we made in the 10 years we owned it. The dilapidated siding, peeling paint, and drafts forced us to make a decision on replacing the siding, all the windows, and to insulate the entire building in the process. After 3 long months the project



was completed and the shop now looks great, and better yet, it will retain this look for years to come.

What's New in the Shop

This Spring we will be introducing our latest display of Chandeliers and Lamps. Not only have we enlarged and concentrated our Lighting Display area, but we have now added a third supplier, [Lt. Willard Moses](#), along with our existing [Katie's Light-house](#) and [Timeless Designs](#). Our new lighting center will let you see all the various forms, configurations, options, and colors and through the help of our trained clerks, allow you to make informed decisions about your lighting needs. We want to be THE place to go for any lighting

needs you may have, whether it be one, or a whole home. We have the lights on display, the catalogs, and the knowledge to help you with your selections.

We have moved our catalog center, enhanced it with great photographic elements, and made it easier for you to find and order your home accessory from our many specialty suppliers.

As of the end of last year we have sold many of our display pieces so we looked far and wide to replace

most of these great cupboards. Replaced many with some real nice antiques. We also found 2 new craftsman to build us primitive furniture and accessories. We think you will be overwhelmed with their work.

We also have several new, never seen before products as is discussed in the Market News section of this newsletter.

Good Old Days

What's New Out There

One of the newest and hottest items on the market are the new "timers"



Anything from metal switch covers to screws can be rusted using this simple formula....

Having just returned from the largest primitive and folk art show in the Northeast, we have a good idea of the economy, trends, and new products in our field. We use this column to report on these. From the amount of buying we saw, one would never know that there is a huge recession under way. Several dealers had completely sold out. The general consensus from dozens of dealers I spoke with is that sales were way up from last year. So if the shop owners purchasing is any kind of a leading indicator of consumer confidence, the picture is pretty good. The show in June will confirm this.

We looked around and talked to others about what might be the next big "thing" that will show up in the market. For several years nothing remarkably new has arrived on the scene and this year is no different. We did see a lot of new one-of-a-kind items from the vendors we usually deal with, typically the folk art items, but that is to be expected.

We had heard about the French Country movement and looked at some of this on-line. It is a look that has replaced the shabby chic but is a level higher in class. Nice shades of white and cream colored furniture and accessories that are worn in all the right places. The look is more European than American but is nice nevertheless. We did not see any of this at the show we attended, but expect that this fashion swing will arrive on the country-primitive scene shortly.

One of the newest and hottest items on the market are the new "timers". Several vendors has taken this concept and put their brand on it. It is simply a battery operated candle with a timer built into it. Once you turn it on, it stays on for 5 hours and turns itself off. 19 hours later it turns itself back on for another 5 hours and so on... You can also turn these on to stay on or to stay off. It is a nice feature if you typically walk around the house at night turning everything off. These devices require 3 AAA batteries and if they are only on for 5 hours a day I would imagine a very long battery life. We ordered these in a variety of sizes and styles that are as grungy as we have seen anywhere. We think you will enjoy the new look and fragrance of it's companion candle (the one that actually burns).

How to Rust!

Have you ever had an item that you wanted to rust but didn't know how? Here are a couple quick tips. To rust small metal items like screws, bolts, hinges, etc..., prepare a solution of 1 pint peroxide, 1/4 cup of vinegar, and one TBS of table salt. You can make smaller or larger quantities but keep the proportions the same. Put in your steel items and just wait. Within a few hours this solution will start to "work". Leave your parts in for as long as you want. The longer they are in, the more rusty and corroded they will be. Allow at least about 24 hours.

You can also "antique" sheets of tin using this very simple method. This is especially useful for antiquing punched tin panels prior to punching. Rub the surface of the panel in one direction with fine steel wool. This will remove any oils and finish on the panel and provide a good surface for the etching. In a plastic container large enough to contain the tin panel, mix up a package or 2 of grape kool-aid (unsweetened). That's right - Kool-aid. Mix up enough to completely cover the panel. Turn them over once a day, only touching the edges. It may take up to 5 days to achieve a dark even patina. When the desired effect is achieved, rinse and dry the panel with a soft cotton cloth. Protect the panel with one coat of clear spray lacquer. Your antiqued panel is now done.



This wonderful looking bucket bench can be built in a host of different colors and costs a fraction of what it would cost of an Antique bucket bench, **IF** you can even find one...

Antique vs Repro

As the prices of nice antiques rise, it may be time to consider an affordable reproduction. Even with the current recession underway, it remains very difficult to buy a good quality antique such as a cupboard, drysink, or piesafe. It seems as the quantity of these items diminish year after year, cont....

Antique vs Repro cont....

the demand increases, as does their prices. We occasionally catch a break and purchase one that we can resell, however we feel the hey day is over. It is time to consider a reproduction that has “the look”, at a fraction of the cost. We now have several cabinetmakers who can make these repros very authentic looking including the painted finish. These repros are sturdy, functional, look great, and only cost about 1/4 as much as the real thing. Consider an antique cupboard we now have in the shop listed for \$3299. It’s the real deal. We had it in our home for a while. However you can now purchase a repro with a similar “look” for about \$899. Ask us about having a “custom” repro built to suit your specific needs.



“This antique painted cupboard costs about 4 times that of a well made reproduction shown below...”

Candle Burning Tips

Your candles will burn cleaner and longer if you follow these simple tips.

- Candles have a memory so you must form the burning “shape” within the first 2 hours. The candle must burn for about 2 hours to form this shape. After that, consecutive burns will then follow the form of the first burn.
- Trim your wick to 1/4” before every burn. This will minimize soot and maximize burn time.
- Always extinguish a candle by gently bending the wick into the melted wax, then lift the wick back out of the molten wax to be ready for the next lighting.



Odds & Ends

Our address is:

7643 Jay Street
Pultneyville, NY 14538
Phone—(315) 589-2775

You can always check our website for more information at <http://www.goodolddayscountryshop.com>

Keep an eye on our website. There

you will find links to our articles of interest such as [fireplace mantles](#), [farm tables](#), [stoneware guide](#), as well as photos and videos of the shop.

Our antiques website is www.roosterrunantiques.com.

Great new products will be introduced at the open house. Get

there early and be sure not to miss any of our unique one-of-a-kind items we selected just for you.

Our hours are:

Mon-Fri from 11:00 A.M. till 5:00
Saturday from 10:00 A.M. till 5:00
Sundays from 12:00 P.M till 5:00

2011 Calendar of Events - Please refer to our website for details on all these events

March 25th, 26th, 27th

- Spring Open House,
9:00 - 5:00

April 16th, 10:00—5:00

- Adult Easter Egg Hunt—find a hidden egg with discount coupons inside. Redeem at sales counter to find out what your discount will be on your sale (1 egg per customer)

May 2nd - 8th

- Mother’s Day Celebration Week - Specials all week long

June 18th - Customer Appreciation Day - 10th Year Anniversary

July 16th - “A Primitive Gathering” Antique Show along with Pultneyville Homecoming

August 13th, 14th -

Summer Doldrums Days

September - 10th

- Fall Open House

Sept 17th - Pultneyville - Garage Sales

November 4th 5th, 6th

- Christmas Open House



This candle shows the proper initial “training” for the first burn. Extinguish the candle when the molten wax reaches about 1/2” from the side.